

BRIEFING DIPLOMÁTICO

ECONOMIC OVERVIEW AND REFORM AGENDA

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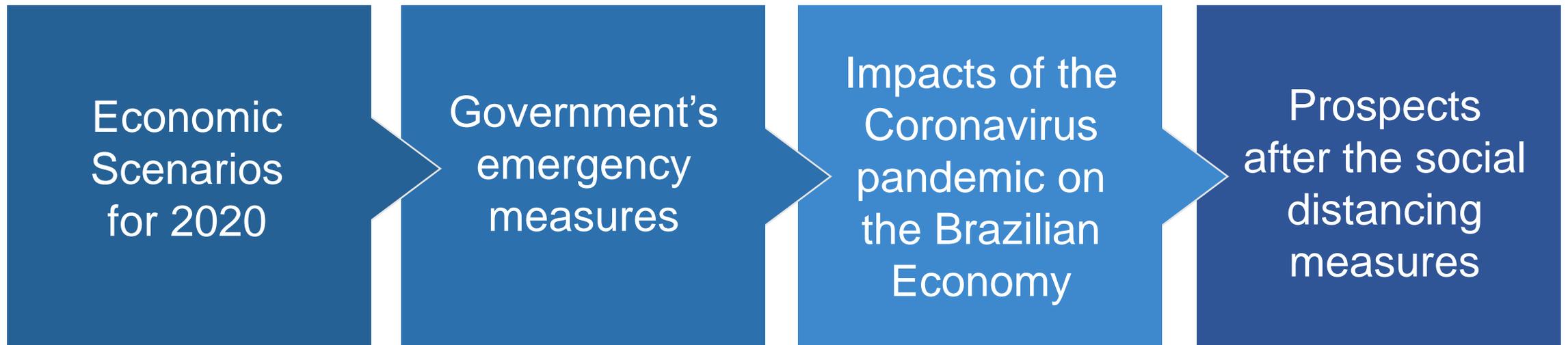
Video conference :: June 26th, 2020



Confederação Nacional da Indústria

PELO FUTURO DA INDÚSTRIA

Economic Overview and Reform Agenda



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**Economic
Scenarios
for 2020**

Government's
emergency
measures

Impacts of the
Coronavirus
pandemic on
the Brazilian
Economy

Prospects
after the social
distancing
measures



Economic Scenarios for 2020

OPTIMISTIC

GDP
declines by **0.9%**

- Government measures have high effectiveness
- They prevent a significant fall in employment and income and the disruption of the economic supply structure

Quick recovery starting in June

BASELINE

GDP
declines by **4.2%**

- Government measures have a good effectiveness
- They prevent widespread bankruptcy of companies and a major disruption of the productive system; household income falls moderately

Moderate recovery starting in June

PESSIMISTIC

GDP
declines by **7.3%**

- Government measures have low effectiveness
- They fail to avoid a major disruption of the productive system; unemployment rises and income falls; social restrictive measures are relaxed at a later time

Slow recovery starting in July

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Creating a safety net for families and companies

Providing more funds for the **HEALTHCARE SYSTEM**

Providing financial support to the most **VULNERABLE GROUPS** of the population

E.g.

Emergency aid of R\$600 per month for the most vulnerable households

Alleviating the **COSTS OF COMPANIES**

E.g.

Postponement of the payment of taxes and loan repayments to public banks

Making **LABOR LEGISLATION** more flexible

E.g.

Permission for a proportional reduction in working hours and wages or suspension of employment contracts with government support to reduce the impact on the income of workers

Preventing **CREDIT RESTRICTIONS**

E.g.

Central Bank adopted measures to increase liquidity in the credit market and the government created emergency lines of financing and restructured the guarantee funds

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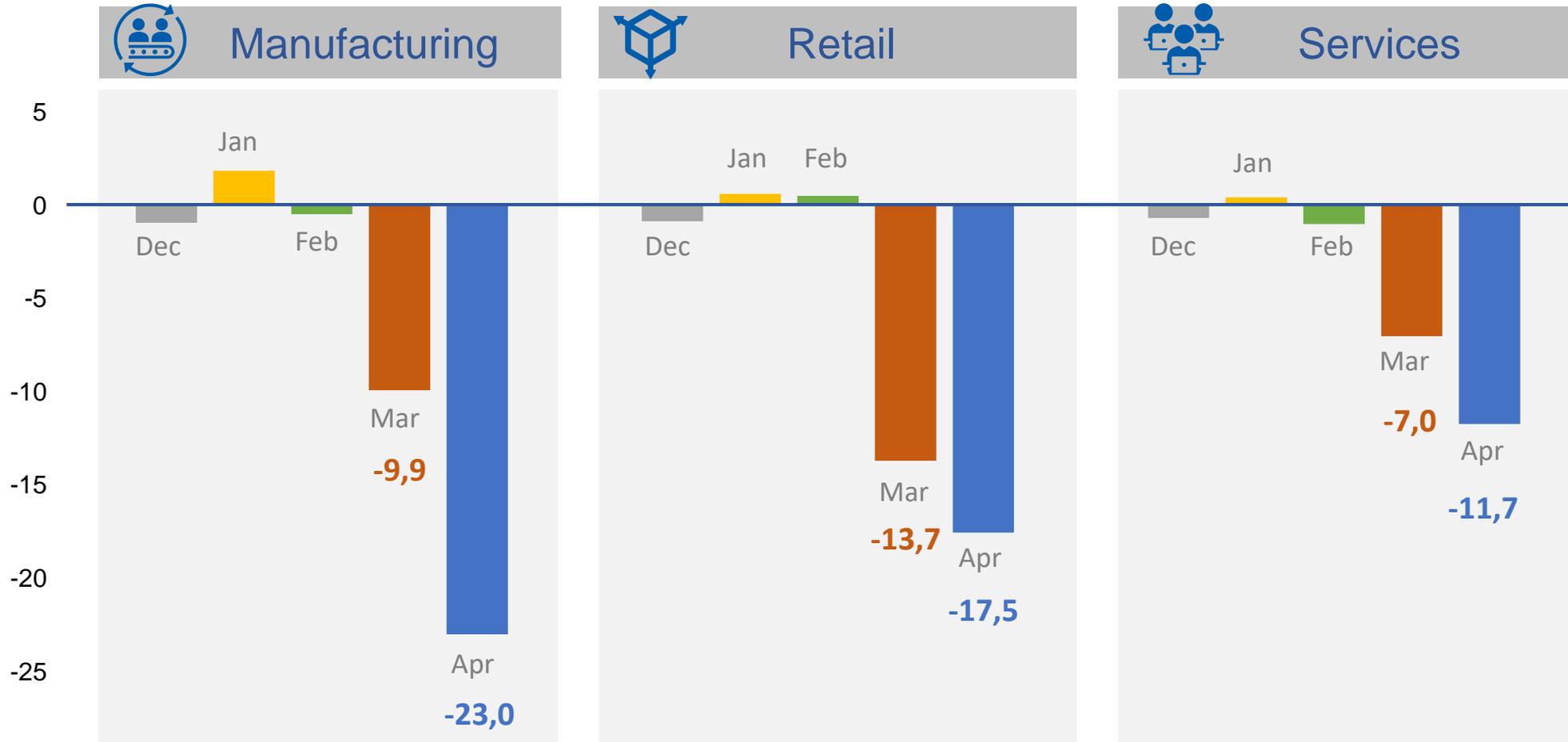
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Impacts on the Brazilian Economy

Production and Sales

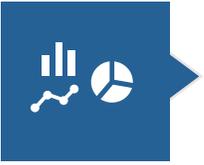
Monthly Seasonally adjusted change in percentage points



GDP felt by **1.5%**

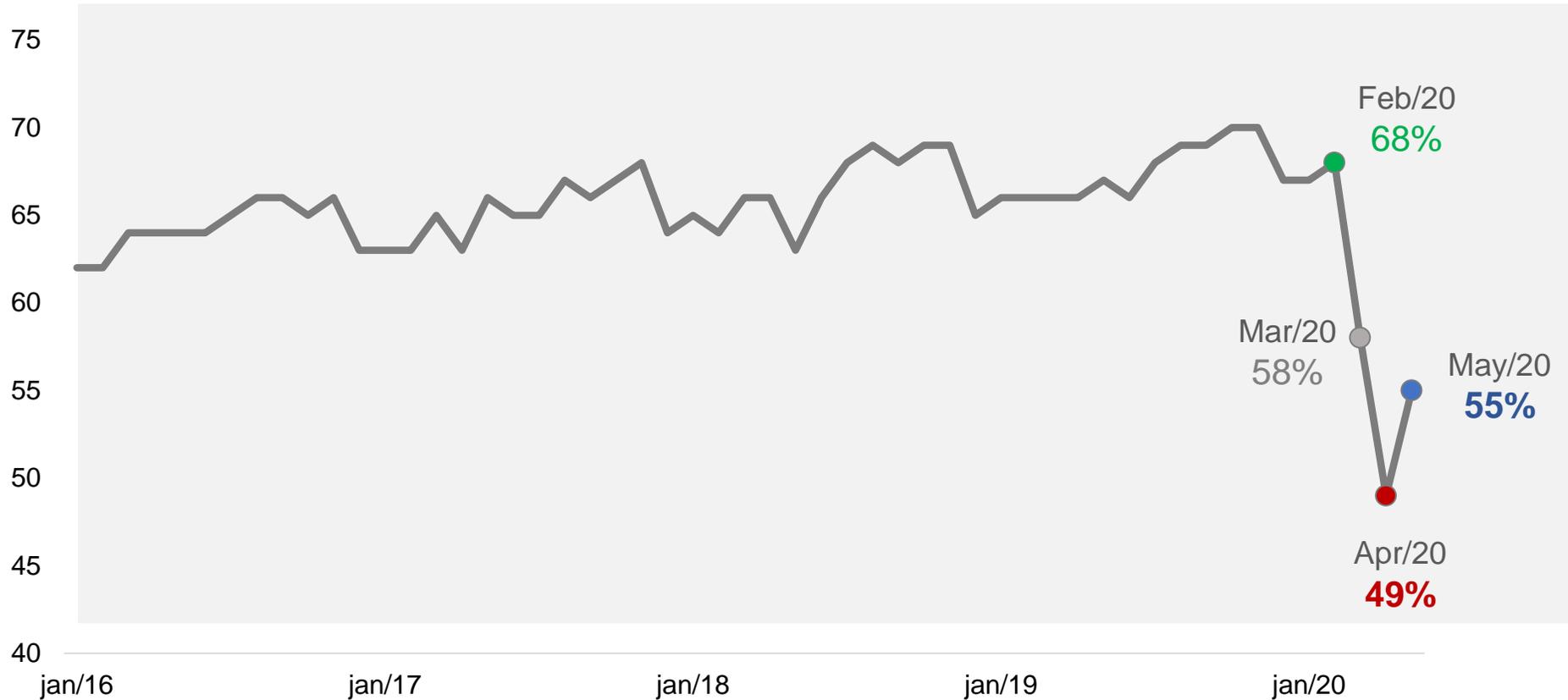
in the first quarter, but

the fall will be greater in the second quarter



Manufacturing park idleness has reached 50%

Capacity Utilization
Percentage

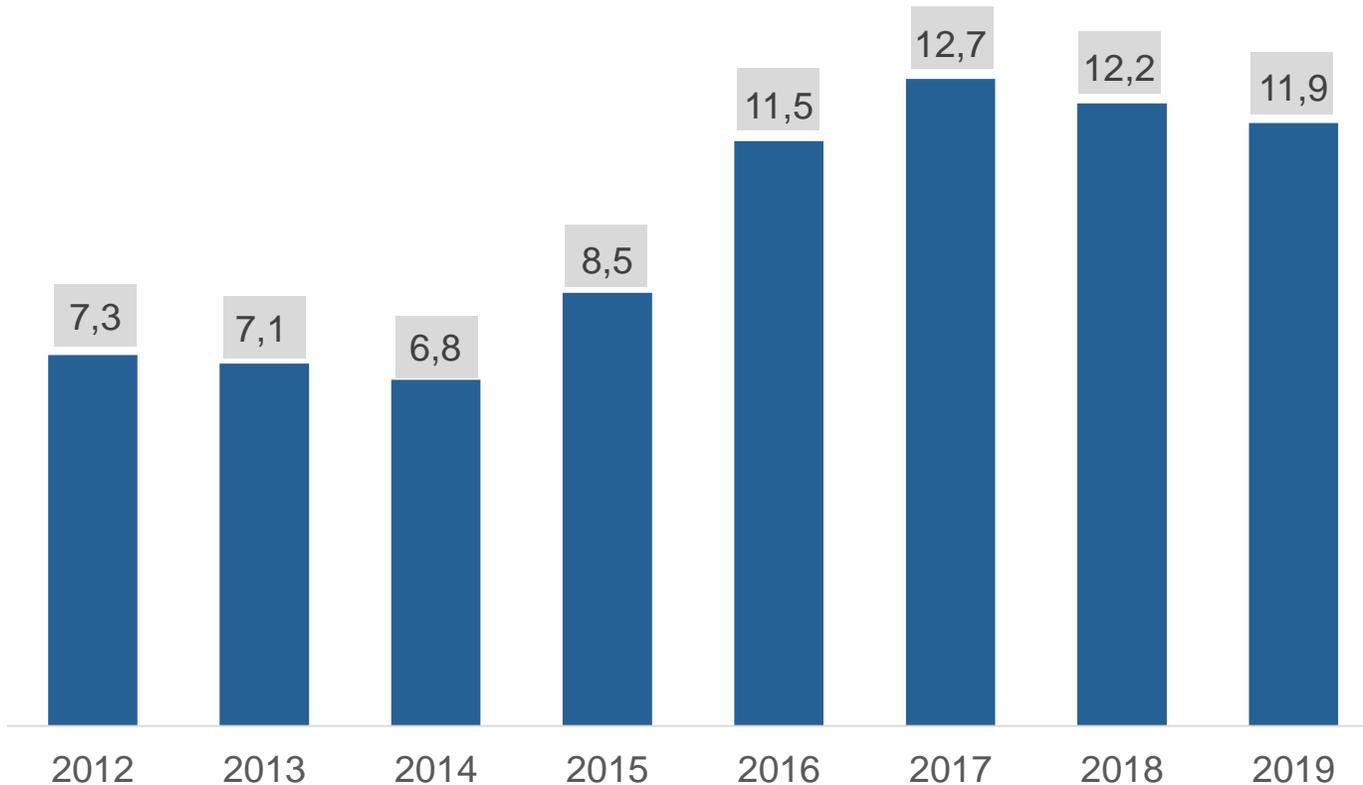


**The worst of
the economic
crisis seems
to have
happened in
April**



The impact on formal employment was moderate

Unemployment Rate Percentage



Source: IBGE.

MAY

11.4% | **10.9**
million

- But **25.7** million workers did not look for a job, but would like to find one
- **17.7** million did not look for a job because of the pandemic

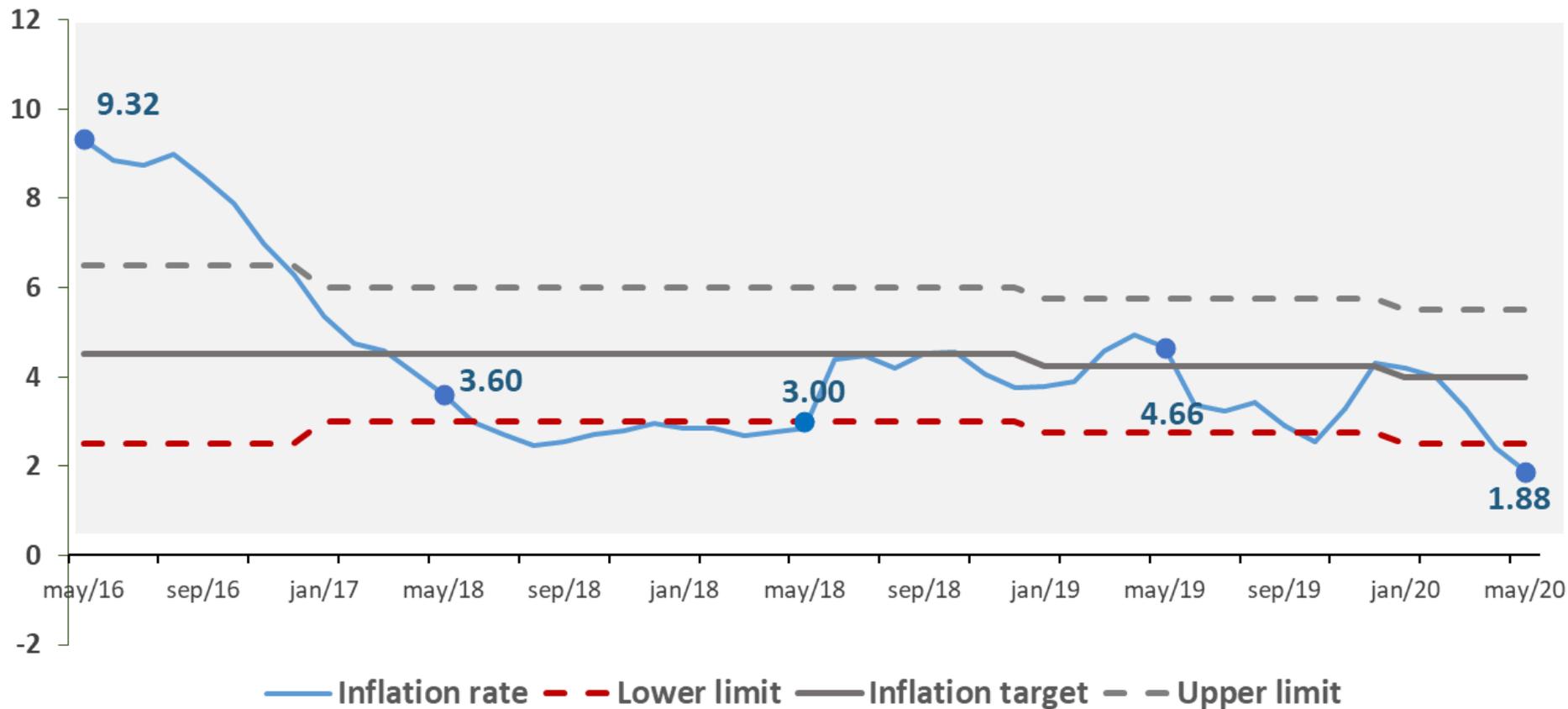
UP TO MAY

- **8.1** million workers had working hours reduction or contract suspension
- **1.1** million lost their formal jobs



Inflation is not a problem

Inflation Rate and Inflation Target Range
12-month figure (%)



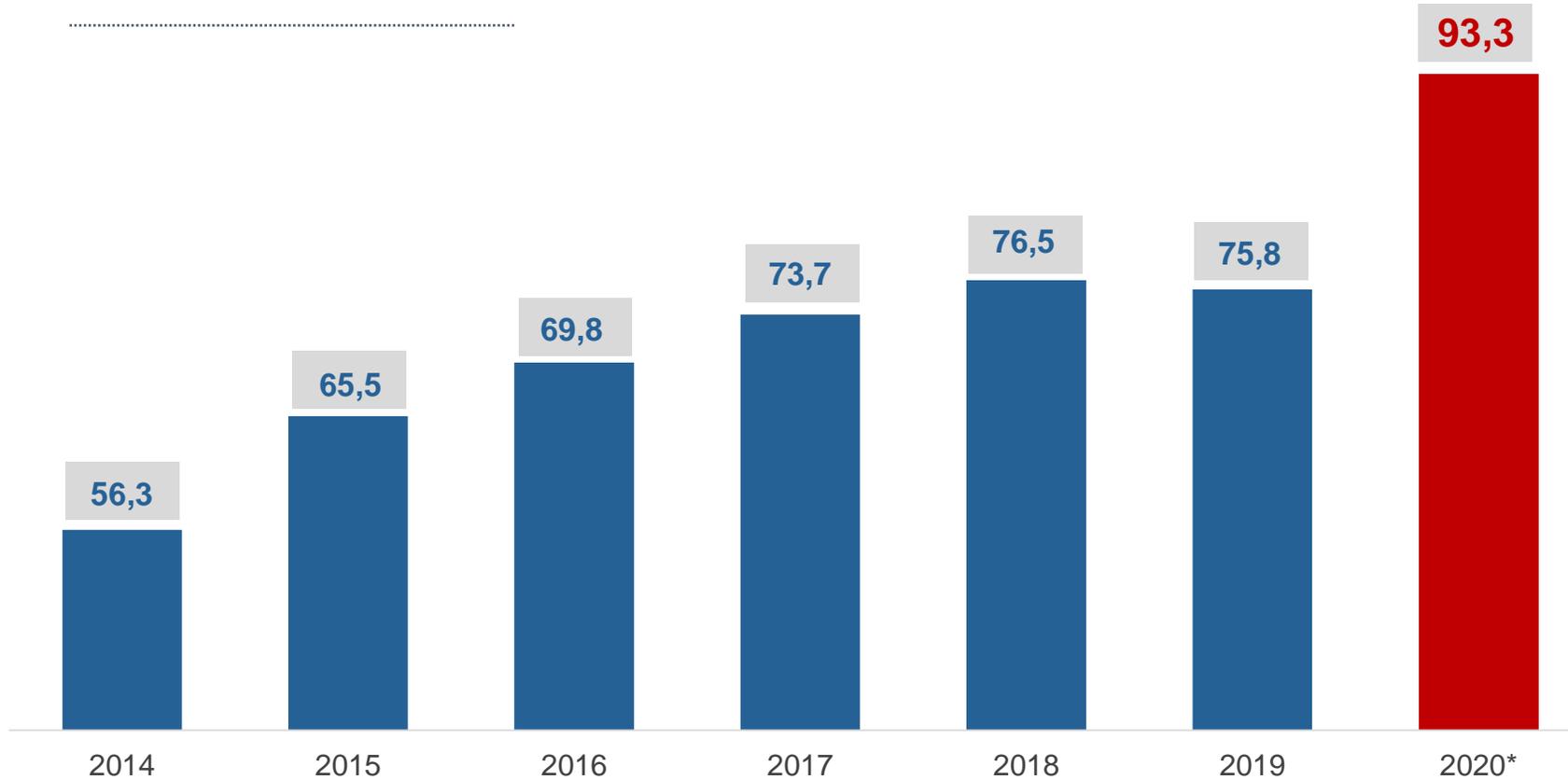
The use of expansionary monetary policy is an option

Source: IBGE and BACEN.



Public sector deficit is a problem

Public Sector Gross Debt
% of GDP



**The use of an
expansionary
fiscal policy is
limited**

Source: Central Bank of Brazil. *CNI estimate.

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Challenges after social distancing measures

The pandemic crisis hit Brazil while it was still recovering from the 2014-16 crisis

Both the public and private sectors will reach the end of the crisis without strength

- On the public side, there are major fiscal restrictions
- On the private side:
 - companies are financially debilitated and lacking the financial muscle to invest
 - households do not have sufficient consumption capacity to lead the recovery

International trade has also been negatively affected by the pandemic, hampering export growth, and perspectives are not good



The way out of will be led by the competitiveness agenda

More than ever, Brazil needs to eliminate the so-called Brazil Cost

The Tax Reform should lead the agenda, followed by infrastructure and international relations

- The new legal frameworks for the natural gas, electricity sector and basic sanitation
- Concessions and privatizations
- Good regulatory practices and less legal uncertainty
- Greater international integration

The government must continue to strive to reduce public debt, but also have to help pull the economy out of the crisis

- Although it may seem paradoxical, it is necessary to reconcile the search for fiscal balance with an expansionary fiscal policy, because the private sector alone does not have the strength to remove the economy from this situation



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